Wholesale "Value Added" payment request form

Promotion: March Winston B2G1F #800115

Note: Payment is based on $28.00 per 12m case of "live" product, packed into displays and delivered to retail accounts as designated by RJR.

Wholesale Partner Name: MIDDLESEX TOBACCO CO

RJR Account Number: 423360

Displays Wrapped and Delivered: 180

Value Added Payment Due: $336.00

Wholesale Partner Signature: _____

RJR Representative: _____

Payment will be mailed directly to the participating Wholesale Partner

Operations Office Use

Date Processed: _____

Processed by: _____

Voucher #: _____

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R.J. Reynolds Tobacco Company

M. J. GOODMAN
Regional Operations Manager
486 Thomas Jones Way
Exton, PA 19341
610-280-9110
Fax 610-280-9119

February 6, 1998

RJR Account # 423360
SANDY KATZ
MIDDLESEX TOBACCO CO
450 FLORIDA GROVE RD
,PERTH AMBOY, NJ 08861

March Winston B2G1F #800115

To: SANDY KATZ

Winston promotional product has been ordered (see quantities below), as well as the premium/shippers (item # 538994) to pack your March 1998 automatic monthly display shipment to your participating retail accounts. All additional pertinent promotional information is listed below:

B2G1F Cases (6m / 30 ctns. per case)

UPC Code	Style or Item	# Cases (6m)
12300-11226	Winston Full Flavor Box	6
12300-11926	Winston Lt Box	12
12300-70326	Winston Ult Lt Box	6
12300-24686	Premium shipper case	180

Display Detail

Wholesale Partners Description:	**WIN MAR B2G1F**
These allocations allow you to build	180 Shippers
These shippers will service:	146 Retail Stores
Product/Premium Arrival:	Febraury 16, 1998
Ship Date to retail	Week of March 2, 1998

As a reminder, participation in RJR's Wholesale Partners Program Level III requires that the promotion must be delivered to retail within three (3) weeks of the "Ship to Retail" date noted above.

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Page 2 Winston B2G1F

The PO # for this order is:	
SKU Cube:	1.6700
Retail Sales Offer per SKU	20 Offers
Billing per SKU	4 Full Priced Cartons.
EFT $ Amount	$1,610.24

Promotion Description: Winston B2G1F will not be Pre-Sleeved. Place 1 B1G1F and 1 Live Pack in each sleeve. Each Display Kit will contain 5 Full Flavor, 5 Ultra Lights and 10 Lt Box and 1 live pack SEE DIAGRAM ATTACHED.

Ship the number of displays to each account as noted on the enclosed retail account listing.

Attached is a list of retail accounts authorized to receive the packed displays. RJR will reimburse you $28 per live 12M case for all displays packed and shipped to retail on a timely basis. This equates to .

Attached to this letter is a Payment Request form for this promotion. When display packing and retail delivery is complete, sign and date this form. Your RJR representative must sign the form and submit it to out local Operations office for payment.

For additional information or questions please contact your RJR Representative: Lanny Wolfe

In addition to packing your own displays the accounts serviced by the following Sub-Jobbers which you service are included in your allocation. The Sub-Jobbers have been notified toorder the completed shippers from you.

A & S DISTRIBUTORS 0

As always, thanks for your assistance in the marketing of our products

Warm Regards,

Mark

M. J. Goodman

cc: Lanny Wolfe

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WINSTON BUY 2 PACKS - GET 1 FREE
CLEAN-UP PREBOOK

IMPORTANT NOTE: The purpose of this prebook is to "cleanup" left over promotion quantities at wholesalers participating in RJR's "Value Added" program. These left over quantities are available on a "first come - first served" basis until quantities are depleted. The quantity of shippers prebooked here may or may not be available for delivery.

Date:_____

Account Name: _____ Retail Account #: _____

Address: _____

City: _____ State: _____ ZIP: _____ Phone: _____

Wholesale Distributor: _____

RJR Representative: _____ Voice Mail Box #: _____
(Dial 1-800 RJR Talk)

Please deliver (if available) the following quantity of Winston Buy 2 Packs - get 1 Free shippers.

# of Shippers Requested ======>

Authorized Signature: _____

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BPENSB2 WORKPLAN VAP TEMPLATE LISTING PAGE: 25
DATE: 98-01-2
TIME: 11:09 A

WHOLESALER : 423360 MIDDLESEX TOBACCO & <DIRECT>
TEMPLATE : 800115 80300 WIN MAR B2G1F
TEMPLATE SEQ : 0038
SALES LEVEL : 13XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
133008		747874	A&S DISTRIBUTORS	267A SPRING ST	NEWTON	NJ	07860	3				(201)383-2991
122603	122623	793280	A-ONE DELI GROCERY	562 BAYWAY AVE	ELIZABETH	NJ	07202	1				(908)527-8570
133002	133023	486308	AKAR AMOCO	RT. 36 & PALMER A	MIDDLETOWN	NJ	07748	2			9084953558	(732)495-3556
133008	133026	698056	AKAR 3 AUTO	27 ROUTE 46 EAST	PINE BROOK	NJ	07058	1			2012271563	(973)227-1663
133006	133029	457013	AMBOY FOOD LIQUOR	101 N BROADWAY	SOUTH AMBOY	NJ	08879	1				(732)316-1223
122603	122623	440260	AMIS FOOD STORE	344 W GRAND ST	ELIZABETH	NJ	07202	1				(908)558-9785
133007	133027	590271	B-B BIG FOOD MART	14 S 2ND AVE	HIGHLAND PARK	NJ	08904	1			196750	(732)545-5806
133001	133022	607166	BANNER FOOD STORE	130 E. MAIN STREE	SOMERVILLE	NJ	08876	1			9084290141	(908)429-0143
133003	133028	734500	BELDERE VARIETY&CON	1041 SOUTH AVE	PLAINFIELD	NJ	07062	1			9085616600	(908)561-6600
133003	133028	772596	BOB'S 4 WHEEL DRIVE	1645 STELTON RD	PISCATAWAY	NJ	08854	1			9089853888	(732)985-3881
133003	133028	617292	BRAVO	1245A N 7TH ST	S PLAINFIELD	NJ	07080	1			9087531114	(908)753-1114
133001	133022	424327	BUSY BEE/CROTON TEX	RT. 12 AND RT. 57	FLEMINGTON	NJ	08822	1			9087823362	(908)782-3363
122605	122625	690536	BUTLER NEWS	150 MAIN ST	BUTLER	NJ	07405	2				(973)838-9405
122603	122623	457161	BUY-RITE MARKET	965 MAGIE AVE	UNION	NJ	07083	1				(908)352-5147
122605	122625	555931	C TOWN	444 20TH AVE	PATERSON	NJ	07513	1			2012784899	(973)278-4895
133006	133024	275925	CARTERET COLD CUT	1291 ROOSEVELT AV	CARTERET	NJ	07008	1			9085416210	(732)541-6215
133006	133024	703620	CENTER EXXON	1441 HWY 1 SOUTH	EDISON	NJ	08817	1			9085485675	(732)548-5675
133003	133025	207105	CENTER STATIONERY	1261 SPRINGFIELD	NEW PROVIDENCE	NJ	07974	1			9086651545	(908)665-1545
133007	133027	729775	CIRCLE EXXON	34 US HIGHWAY 1	NEW BRUNSWICK	NJ	08901	1			1380	(908)249-1844
133003	133028	401479	CLARK NOVELTY & BOK	1074 RARITAN RD	CLARK	NJ	07066	1			9083818111	(732)381-8111
133006	133024	469041	CONVENIENT DELI	650 KING GEORGES	FORDS	NJ	08863	1				(732)738-7754
133006		765778	COOK CONVENIENCE	24 COOKS AVE	CARTERET	NJ	07008	1			9089693900	(732)969-1758
133003	133028	282554	CUB LIQUORS	242 LINCOLN BLVD	MIDDLESEX	NJ	08846	2			9083563929	(732)356-3925
122106		740512	CUCKI DELI	71 RT 46 WEST	ELMWOOD PARK	NJ	07407	1				(201)703-9694
122603	122623	275912	D ROSEN CONFECT.	527 W GRAND AVE	RAHWAY	NJ	07065	1				(732)574-3586
122603	122623	705622	D&S CONVENIENCE	1101 S WOOD AVE	LINDEN	NJ	07036	1				(908)523-0144
122603	122623	401666	DAVES SWEET SHOP	230 MOUNTAIN AVE	SPRINGFIELD	NJ	07081	1				(973)379-2885
122101	122225	643036	DELI MART-BERGENFLD	89 NEW BRIDGE RD	BERGENFIELD	NJ	07621	1				(201)385-0948
122603	122623	692208	DELICIOUS FOOD	648 W GRAND AVE	RAHWAY	NJ	07065	1				(732)499-9440
133007	133029	580849	DENCO GAS	2680 RT 516	OLD BRIDGE	NJ	08857	1			13795	(732)679-2704
2604	122624	566999	DISCOUNT LIQUOR	26 1ST AVE	BLOOMFIELD	NJ	07003	2				(973)429-7684
3007	133027	454731	E BRSWK FOOD & NEWS	191 OLD BRIDGE TP	EAST BRUNSWICK	NJ	08816	2			9086135335	(732)613-5335
122603	122623	643924	ELMORA TOYS	176 ELMORA AVE	ELIZABETH	NJ	07202	1				(908)289-7328
133007	133029	413854	EMPORIUM GAS	1299 US HIGHWAY 9	OLD BRIDGE	NJ	08857	1			15890	(732)721-2164
133007	133029	710318	ENGLISHTOWN LIQUOR	4 TENNENT AVE	ENGLISHTOWN	NJ	07726	2			1568	(732)446-6565
133002	133021	773327	ESQUIRE NEWS STAND	4 E MAIN ST	FREEHOLD	NJ	07728	2				(732)780-0868
133007	133027	555806	EXXON	1200 SOMERSET ST	NEW BRUNSWICK	NJ	08901	1			2760	(732)246-3664
133003	133028	515824	FENROSE LIQUOR	431 W FRONT ST	PLAINFIELD	NJ	07060	2			9087565028	(908)756-5028
122101	122225	690334	FINE FARE MARKET	360 BROAD AVE	PALISADES PARK	NJ	07650	1				(201)944-1633
133004	133027	685480	FRANKLIN HILL TIGER	650 FRANKLIN BLVD	SOMERSET	NJ	08873	1				(732)846-3737
133005	133030	197950	FRANKLIN MOBIL MART	91 STATE RT 23	FRANKLIN	NJ	07416	1			2018274144	(973)827-4114
122603	122623	639656	FRIENDLY STATIONERY	132 CHESTNUT ST	ROSELLE	NJ	07203	3				(908)245-0054

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SNSSB2 ' WORKPLAN VAP TEMPLATE LISTING PAGE: 26
DATE: 98-01-2
TIME: 11:09 A

WHOLESALER : 423360 MIDDLESEX TOBACCO & <DIRECT>
TEMPLATE : 800115 80300 WIN MAR B2G1F
TEMPLATE SEQ : 0038
SALES LEVEL : 13XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
122101	122225	400039	FUSCOS MKT	165 WERIMUS RD	WOODCLIFF LAKE	NJ	07675	1			2013915665	(201)391-566
122104	122620	642691	GARDEN STATE NEW	30 MONTGOMERY	JERSEY CITY	NJ	07302	2			2013338821	(201)333-882
122605	122625	734738	GCA G INC	149 HAMBURG TPKE	BLOOMINGDALE	NJ	07403	1				(973)492-855
133008	133020	274067	GRAB & RUN	168 S SALEM ST	RANDOLPH	NJ	07869	1				(201)366-902
122603	122623	401557	HERSHEY DELI	502 BOULEVARD	KENILWORTH	NJ	07033	1				(908)276-932
133005	133030	400492	HIGHLAND GEN STORES	111 HIGHLAND LAKE	HIGHLAND LAKES	NJ	07422	1			2107644541	(973)764-454
122101	122225	646401	IDEAL FOODS MKT	77 S WASHINGTON A	BERGENFIELD	NJ	07621	1				(201)385-006
122603	122623	406025	J&J FOOD MART	497 W SCOTT AVE	RAHWAY	NJ	07065	1			9084998016	(732)499-801
133002	133023	732014	JERSEY PRIDE	595 PALMER AVE	WEST KEANSBURG	NJ	07734	1			9084955494	(732)495-549
133002	133023	668212	JERSEY PRIDE INC	111 LEONARDVILLE	BELFORD	NJ	07718	1			9087879646	(732)787-964
122101		515140	JUST A CORNER STORE	8 RAILROAD AVE	MONTVALE	NJ	07645	1				(201)930-886
133008	133025	770568	K'S FOOD PLUS	191 CHANGEBRIDGE	MONTVILLE	NJ	07045	1			2012990305	(201)299-030
122603	122623	272916	KHAN EXXON #3-4170	9 W SAINT GEORGES	LINDEN	NJ	07036	1		5474-0000	9084869490	(908)486-949
122105		637019	KNT FOOD STORE	24 N HUDSON AVE	ENGLEWOOD	NJ	07631	1				(201)871-244
133004	133027	706430	KRAUSZER'S #11	550 HAMILTON ST	SOMERSET	NJ	08873	1				(732)296-888
133007	133027	699313	KRAUSZERS	2242 US HIGHWAY 1	NORTH BRUNSWIC	NJ	08902	1			2325	(732)940-122
133003	133027	401663	KRAUSZERS #26	50 MAIN ST	S BOUND BROOK	NJ	08880	1			9088059335	(908)805-933
133001	133028	609475	KRAUSZERS	310 W UNION AVE	BOUND BROOK	NJ	08805	1			9083560466	(732)356-046
122603	122623	275855	KRISHNA GENERAL	535 E 2ND AVE	ROSELLE	NJ	07203	1				(908)241-282
133005	133030	449399	LAKESIDE MKT & PIZZ	396 LAKE SHORE DR	NEWITT	NJ	07421	1			2018531216	(973)853-121
133007	133029	401895	LIQUOR CITY	1069 RT 9 N	OLD BRIDGE	NJ	08857	2			62000	(732)727-939
133006	133024	440548	LORD KRISHNA, INC.	54 WASHINGTON AVE	CARTERET	NJ	07008	1			9085417786	(732)541-778
133006	133024	427210	M&M CONVENIENCE	525 AVENEL ST	AVENEL	NJ	07001	1			9086369845	(732)750-298
133002	133023	402191	M&S GROCERY	120 W END CT	LONG BRANCH	NJ	07740	1				(732)222-179
122603	122623	725381	MALIK CORP	1412 LIBERTY AVE.	HILLSIDE	NJ	07205	1				(973)923-693
122102	122226	605571	MARINA CANDY STORE	240 ROCK RD	GLEN ROCK	NJ	07452	1				(201)444-074
133008	133020	591764	MATTCO CO MINUTEMAN	3 WETCONG RD	BUDD LAKE	NJ	07828	1			2016910450	(201)691-045
133003	133028	288226	MIDDLESEX QUICK STO	518 BOUND BROOK R	MIDDLESEX	NJ	08846	1			9089684828	(732)968-482
133002	133023	754834	MIKE'S DELI	300 MAIN ST	KEANSBURG	NJ	07734	1			9087871484	(732)787-148
133007	133029	228456	MILK & STUFF	400 SPOTS-ENGLISH	SPOTSWOOD	NJ	08884	1			35170	(732)251-774
2101	122225	595891	MINIT MART	151 TERRACE ST	HAWORTH	NJ	07641	1				(201)387-076
22603	122623	401700	MOUNTAIN DELI	2385 MOUNTAIN AVE	SCOTCH PLAINS	NJ	07076	1			9088895557	(908)889-555
122603		688998	MR. MIKE'S	2933 VAUXHALL RD	VAUXHALL	NJ	07088	1				(908)964-813
133005	133030	687606	N. COUNTRY PHARM	190 MONSONHURST R	FRANKLIN	NJ	07416	1			2018277340	(973)827-736
133007	133027	659156	NEW BRUNSWICK EXXON	80 MEMORIAL PKY	NEW BRUNSWICK	NJ	08901	1			13850	(732)545-444
122603	122623	583678	NICK'S CANDY STORE	207 CHESTNUT ST	ROSELLE	NJ	07203	1				(908)245-108
122603	122623	584937	NINA'S SMOKE SHOP	130 BROAD ST	ELIZABETH	NJ	07201	2				(908)352-474
122104		661634	NJT METRO NEWS INC	1 RAYMOND BLVD WE	NEWARK	NJ	07102	1				(973)242-500
122603	122623	570238	ONE STOP	312CND RAHWAY AVE	ELIZABETH	NJ	07202	1				(908)351-650
122603	122623	637007	OPTIMO II	122 WESTFIELD AVE	ROSELLE PARK	NJ	07204	1				(908)241-470
122102	122226	521238	PARAMUS FOOD MARKET	548 PARAMUS RD	PARAMUS	NJ	07652	1			2016520178	(201)652-017
133003	133028	401721	PARK NEWS CORPORATI	635 PARK AVE	PLAINFIELD	NJ	07060	1			9087551660	(908)755-166
133003	133028	401813	PAULS STATIONERY	236 HAMILTON BLVD	SOUTH PLAINFIE	NJ	07080	1			9087691399	(908)769-139

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SN550Z 'WORKPLAN VAP TEMPLATE LISTING' PAGE: 27
DATE: 98-01-2(
TIME: 11:09 A

WHOLESALER : 423260 MIDDLESEX TOBACCO & <DIRECT>
TEMPLATE : 800115 80300 WIN MAR B2G1F
TEMPLATE SEQ : 0038
SALES LEVEL : 1XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
133007	133029	761072	PENNY PANTRY FOOD S	RT 9 & TEXAS RD	MORGANVILLE	NJ	07751	1			931400	(732)591-961(
122102		547515	POMPEI MARKET	31 CALICOONECK RD	SOUTH HACKENSA	NJ	07606	1			2014404696	(201)440-469(
133006	133024	474875	PORT NEWS & FOOD IN	643 PORT READING	PORT READING	NJ	07064	2			9086344544	(732)634-454(
122603	122623	401504	PUFF N STUFF	21 NORTH AVE	CRANFORD	NJ	07016	1				(908)272-698(
133007	133029	408306	QUICK CORNER FOOD	100 SUMMERHILL RD	SPOTSWOOD	NJ	08884	1			1826	(732)723-082(
133003	133028	090735	QUICK FOODS STORE	1721 PARK AVE	SOUTH PLAINFIE	NJ	07080	1			9086680353	(908)668-035(
133007	133027	597521	QUICK OUT FOOD	1674 US HIGHWAY 1	NORTH BRUNSWIC	NJ	08902	1			2575	(732)940-001(
122603	122623	696352	QUICK PASS	735 NEWARK AVE	ELIZABETH	NJ	07208	1				(908)820-857(
122106		761139	QUICK SHOP & BAGEL	64 BELMONT AVE	GARFIELD	NJ	07026	1				(973)478-210(
133006	133024	706422	QUICK SHOP MINI MKT	436 AMBOY AVE	PERTH AMBOY	NJ	08861	1				(732)324-773(
122603	122623	567511	QUICK STOP	1819 E 2ND ST	SCOTCH PLAINS	NJ	07076	1				(908)322-719(
133003	133028	241457	QUICK STOP CONVEN.	206 W 7TH ST	PLAINFIELD	NJ	07060	1			9087563660	(908)756-366(
133005	133030	729984	QUIK STOP DELI	232B RT 23	HAMBURG	NJ	07419	1			2018752768	(973)875-376(
133006	133024	473202	R DELI	199 ROOSEVELT AVE	CARTERET	NJ	07008	1				(908)541-408(
122603	122623	667268	RAHWAY NEWS & FOOD	960 SAINT GEORGES	RAHWAY	NJ	07065	2				(732)396-114(
133001	133022	772448	RAJ & RAJ	41 WASHINGTON AVE	WASHINGTON	NJ	07882	1				(908)689-160(
133005	133030	400506	RATTIS	28 MAIN ST	SUSSEX	NJ	07461	2			2018759130	(973)875-913(
133002	133023	737805	RED BANK MART	220 NEWMAN SPRING	RED BANK	NJ	07701	1			9082197626	(908)219-762(
133003	133028	401595	RED CARPET DELI	80 WATCHUNG AVE	NORTH PLAINFIE	NJ	07060	1			9087530594	(908)753-059(
133006		611872	RICHARDS DELICATESS	226 W FRONT ST	KEYPORT	NJ	07735	1			9087394333	(908)739-433(
133006	133024	248453	ROSA JOAO STAT., IN	1000 AMBOY AVE	EDISON	NJ	08837	1			9082257442	(732)225-744(
133003	133027	576125	ROYAL MINI MART	66 MAIN ST	SOUTH BOUND BR	NJ	08880	1			9084698680	(908)469-868(
133007	133029	746767	RT HARMONY / GETTY	1189 ENGLISHTOWN	OLD BRIDGE	NJ	08857	1			61970	(908)251-667(
122607		397903	SCOTCH PLAINS EXXON	1800 RT. 22 EAST	SCOTCH PLAINS	NJ	07076	1				(908)322-644(
133006	133024	401959	SEAMANS PHARMACY	82 SMITH ST	PERTH AMBOY	NJ	08861	1			9084420200	(732)442-020(
122603	122623	274318	SEVEN STAR NEWS	213 N WOOD AVE	LINDEN	NJ	07036	1			39440	(908)925-829(
122603	122623	398655	SHOPPER EXPRESS	577 N BROAD ST	ELIZABETH	NJ	07208	1			9083514989	(908)351-498(
133006	133024	580017	SHORT STOP	835 ROOSEVELT AVE	CARTERET	NJ	07008	1	223321		9085419135	(732)541-913(
133003	133027	976523	SOUTH MINI MART, IN	71 MAIN ST	SOUTH BOUND BR	NJ	08880	1			9082718882	(908)271-888(
133006	133024	682190	STATE NEWS	27 LAFAYETTE RD	FORDS	NJ	08863	1			7322250005	(732)225-000(
3001	133022	628908	STEVE'S FOOD STORE	42 N MAIN ST	FLEMINGTON	NJ	08822	1				(908)782-114(
33003	133028	365148	STOP & GO DELI	1320 W 7TH ST	PISCATAWAY	NJ	08854	1			9086688570	(732)668-857(
133001	133027	452850	STOP BUY FOOD STORE	1387 MAIN STREET	MILLSTONE	NJ	08876	1			9088745057	(908)874-505(
133003	133024	690360	STOP N GO CONVENIEN	180 W LAKE AVE	COLONIA	NJ	07067	1			9083888944	(732)388-894(
133006	133024	430427	STOP N SHOP	2595 WOODBRIDGE A	EDISON	NJ	08817	1			9082876631	(908)287-663(
122103	122628	285845	SUE'S MINI MART INC	2501 TONNELLE AVE	NORTH BERGEN	NJ	07047	1			423360	(201)867-515(
122603	122623	651657	SUMMER ST. NEWS	665 SUMMER ST	ELIZABETH	NJ	07202	2				(908)355-398(
133001	133022	730298	SUNNY FARMS	47 FINDERNE AVE	BRIDGEWATER	NJ	08807	1			9082480829	(908)722-626(
133006	133024	747002	SUNNY MART	301 PORT READING	PORT READING	NJ	07064	1			9086367677	(732)636-767(
122603	122623	607169	SUNNYSIDE SWEET SHO	903 WOOD AVE	ROSELLE	NJ	07203	1				(908)245-653(
133002	133021	661689	SUNSET GETTY STATIO	RT 35 & SUNSET AV	OCEAN	NJ	07712	1			9087744823	(908)774-482(
122604	122624	771735	SUPER VALUE CENTER	565 BLOOMFIELD AV	BLOOMFIELD	NJ	07003	1				(973)429-763(
133006	133029	644016	SWATI INC	3193 WASHINGTON R	PARLIN	NJ	08859	1			9085259228	(732)525-922(

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$NSSR2 WORKPLAN VAP TEMPLATE LISTING PAGE: 29
DATE: 98-01-2E
TIME: 11:09 AM

WHOLESALER : 422360 MIDDLESEX TOBACCO & <DIRECT>
TEMPLATE : 800115 80300 WIN MAR B2G1F
TEMPLATE SEQ : 0038
SALES LEVEL : 13XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
122101	122225	400125	THE VARSITY	218 CLOSTER DOCK	CLOSTER	NJ	07624	1			2017689302	(201)768-9302
122606	122625	273752	TONYS STATIONERY	211 VAN WINKLE AV	HAWTHORNE	NJ	07506	1			2014273237	(973)427-3237
133001	133022	402609	TOWNE MARKET	135 S MAIN ST	PHILLIPSBURG	NJ	08865	1			9084541444	(908)454-1444
122603	122623	401049	UNION SMOKE	974 STUYVESANT AV	UNION	NJ	07083	2				(908)686-5066
122603		452201	UNIONLAND FARMS	543 BOULEVARD	KENILWORTH	NJ	07033	1				(908)272-1980
122109		275692	VARDARKIS LIQ & DEL	219 M L KING DR	JERSEY CITY	NJ	07305	2			2013331732	(201)333-1732
133005	133030	770967	VERNON DRUG STORE	P.O. BOX 178	VERNON	NJ	07462	1			2017646200	(973)764-6611
122604	122624	464357	VERONA VARIETY	400 BLOOMFIELD AV	VERONA	NJ	07044	1			2012399760	(973)239-9760
122603	122623	401693	WALLIS STATIONERY	441 PARK AVE	SCOTCH PLAINS	NJ	07076	1				(908)322-6266
133005	133030	409658	WANTAGE EXXON	PO 702 RT 23	WANTAGE	NJ	07461	2			2018751077	(973)875-1077
133006	133024	684336	WELSH FARMS	2090 ROUTE 27	EDISON	NJ	08817	1		3897-0000	908287985e	(908)287-9854
133004	133026	765402	WELSH FARMS	92 FLOCK RD	HAMILTON	NJ	08619	1			6098909426	(609)586-8747
122603	122623	734071	WELSH FARM	555 E 1ST AVE	ROSELLE	NJ	07203	1			423360	(908)245-0328
133002	133023	776067	WELSH FARMS	225 LIBERTY ST	LONG BRANCH	NJ	07740	1				(908)728-0709
133002	133021	280136	WELSH FARMS	1401 ASBURY AVE	ASBURY PARK	NJ	07712	1		3897-0000	9089886207	(908)988-6207
133002	133023	702980	WELSH FARMS - JANKE	3445 RT 35 NORTH	HAZLET	NJ	07730	1		3897-0000	9087399885	(908)739-9885
133003	133028	471339	7 DAYS FOOD STORE	392 NORTH AVE	DUNELLEN	NJ	08812	1			910470	(732)968-0242

PAGE BREAK TOTAL ACCOUNTS 145 TOTAL QUANTITY 167

TEMPLATE TOTAL ACCOUNTS 145 TOTAL QUANTITY 167

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BPEN$$B2 WORKPLAN VAP,TEMPLATE LISTING PAGE: 24
DATE: 98-01-28
TIME: 11:09 AM

WHOLESALER : 423360 MIDDLESEX TOBACCO & <DIRECT>
TEMPLATE : 800115 80300 WIN MAR B2G1F
TEMPLATE SEQ : 0002
SALES LEVEL : 13XXXX

TERR	RETAIL ACCT	NAME	ADDRESS	CITY	ST	ZIP	QTY	TAX	CHAIN-ID	SUPPLIER	ACCT PHONE #
122107	773829	SPRINGFIELD CANDY	55 ROME ST	NEWARK	NJ	07105	9		3666-0000	2013447555	(973)344-7555

PAGE BREAK TOTAL ACCOUNTS 1 TOTAL QUANTITY 9

TEMPLATE TOTAL ACCOUNTS 1 TOTAL QUANTITY 9

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WHOLESALER PACKING INSTRUCTIONS

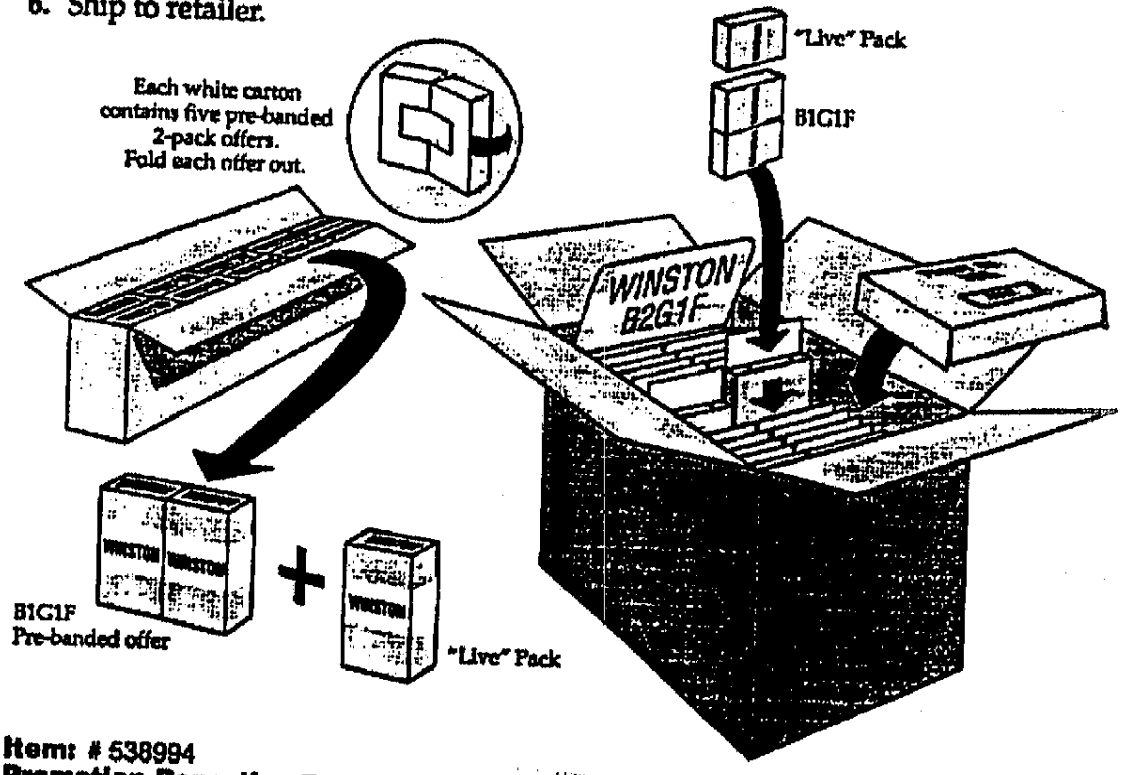
VALUE ADDED PROMOTIONS **1ST QTR '98**

March WINSTON B2G1F

(Buy 2 Packs Get 1 Free)

STEPS

1. Open WINSTON B2G1F shipping case. Remove red cardboard insert.
2. Place one B1G1F offer into each Winston style specific sleeve. **Promotional product is in white cartons, utilize 2 cartons Winston Lt. Box, 1 carton Winston FF Box and 1 carton Winston Ul. Lt. Box.**
3. Add one "live" Winston pack of same style to each offer.
4. Place red cardboard insert back into case. Fold display header card down.
5. Close and tape case.
6. Ship to retailer.



Item: # 538994

Promotion Reporting Description: WIN MAR B2G1F

Brand/ Style						
Number of Cartons						

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